

Hospital	City / Town		County	Teaching Status [1]	Fiscal Year End	Number of Months Data	
Anna Jaques Hospital	Newburyport		Essex	Nonteaching	09 / 30	6	
Financial Performance Indicators	FY99	FY00	FY01	FY02	FY03 Q2	MA Industry Median FY03 Q2	NorthEast US Median FY01 [2]
<b>Profitability</b>							
Operating Margin	-4.01%	-9.91%	-2.22%	0.32%	-5.91%	-1.1%	not available
Non-Operating Margin	3.14%	2.65%	2.68%	1.09%	2.08%	0.4%	not available
Total Margin	-0.87%	-7.25%	0.46%	1.40%	-3.83%	-0.5%	1.9%
Operating Surplus (Loss)	(\$2,439,493)	(\$6,146,161)	(\$1,439,086)	\$220,560	(\$2,064,493)	---	---
Total Surplus (Loss)	(\$530,981)	(\$4,501,223)	\$295,788	\$981,832	(\$1,338,945)	---	---
<b>Liquidity</b>							
Current Ratio	1.71	1.06	1.27	1.34	1.19	1.61	1.64
Days in Accounts Receivable	66.28	60.53	66.90	54.17	51.38	52.3	60.4
Average Payment Period	49.12	62.29	52.18	47.62	47.34	51.7	65.9
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	2.22	0.28	2.21	2.31	---	---	2.79
Cashflow to Total Debt [3]	14.77%	0.05%	16.01%	19.95%	---	---	15.5%
<b>Other</b>							
Total Net Assets	\$40,598,046	\$27,165,073	\$26,001,829	\$25,463,963	\$23,623,067	---	---
Net Patient Service Revenue [4]	\$57,252,888	\$58,743,433	\$61,443,120	\$67,891,535	\$33,656,274	---	---

### FY03 Q2 Filing based on hospital's internal financial statements.

Data Sources: FY99 - FY01 data is drawn from DHCFF-403 Cost Report, Schedule 23. FY02 data drawn from DHCFF annual filing. FY03Q2 data drawn from DHCFF Quarterly Filing  
CAVEATS: FY99 - FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. DHCFF filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.  
Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] Northeastern U.S. Median data from The "2003 Almanac of Hospital Financial & Operating Indicators". The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Not applicable to Quarterly analysis due to shortened time frame.

[4] Net Patient Service Revenue includes Premium Revenue.